



To all our partners

29. Oktober 2021

Dear partner

The year is ending soon and we would like to take this opportunity to thank you for the good partnership in such challenging situations. The success of the Howag Group is based on business relationships that we have built up over the years and which last even in difficult times.

**We are proud to have you as our partner.**

This year is filled with a variety of challenges. The business world, and especially the raw material market, has changed rapidly again and again, and with-it logistics and manufacturing. Still delivery times and price increases are our daily business - which, by the way, meanwhile we are really good at handling this.

We are pleased to see how our colleagues always manage to find solutions to cover the needs of our partners.

All of our partners are part of our team - this is the only way we can ensure that we can maintain the supply chain.

We ask you, our teammate, to plan as far in advance as possible, especially on the procurement side. Our colleagues are always ready to assist you with your concerns - for this we need short communication channels and detailed information.

You can rely on us. We continuously analyze the so-called "High Risk Materials" and the "High Risk Suppliers" because this is the only way we can react early enough to new changes in the market.

During the last few months, we have successfully built a network with suppliers for alternative products. We are also investing in the digital future: robotics, automation, technology.

Furthermore, we can already manufacture many products ourselves that we were previously allowed to procure for you.

Contact us, together we will find the optimal solution.

Kind regards

**Customer Service**

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than just  
a company